



Testimonial and Reference ~

"I highly recommend Al Kietzmann from Copier Consulting, LLC™. Al truly understands copiers and copier contracts.

As the business administrator and copier buyer for our church, school and child care I didn't know what I didn't know about these vendor agreements.

In 2021 and 2023 Immanuel Lutheran Church, School and Child Care in Brookfield, WI used Al's services to guide our next copier/printer vendor negotiations. He saved us over 60% in totality for 3 color copier/printers.

- Our incumbent vendor was charging us \$162,282
- Al's negotiations resulted in saving us \$96,538
- Immanuel Lutheran's new net spend \$65,744

He explained our current contracts to us in an easy-to-understand way, guided us through the buying process, listened to our needs and wrote our RFP. The amount of money he saved our church, school and child care was astounding!"

Maggie Uravich, Business Administrator
Immanuel Lutheran Church, School and Child Care
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